

## Trainee Sales Executive

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Company: Jago Consultants

Location: Winchester

Category: other-general

### Job Description

#### Have you ever wanted to be a Car Sales Executive?

Rare opportunity for a Trainee Car Sales Executive!

Trainee Car Sales Executive required by my Main Dealer Motor Garage based in the Winchester area of Hampshire. Will consider anyone who has a stable career history within a customer facing / retail environment.

Job Role – New or Used Car Sales Executive

Job Location – Winchester in Hampshire (Near Southampton, Andover & Basingstoke)

Salary – 15k Basic salary / OTE 40k-45k

Used and or New Car Sales Executive Role:

Do you enjoy dealing with customers, and thrive on the excitement of selling? Want to be rewarded for your performance? If so, this Car Sales Executive position could be great career for you!

We are looking for people who have the passion to sell, and a great attitude to work. This fantastic company provides on going support and training to help your fulfil your potential.

Trainee Car Sales Executive Role:

To meet and greet customers, qualify their needs and demonstrate vehicles accordingly.

To discuss funding, and sell additional Finance & Paint Protection related products.

To build and maintain your customer database.

To follow a sales process, whilst providing excellent customer service, building a long-term rapport with your customers.

As a Trainee Car Sales Executive:

To be self-motivated and have a strong desire to succeed.

To have a positive, customer focused attitude and approach to your work

To have previous experience of working to targets and be able to demonstrate

Previous experience of working within the motor trade would be essential

To have a valid driving licence is essential

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