

## Trainee Sales Negotiator Medway

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Company: Spicerhaart

Location: United Kingdom

Category: other-general

### Overview

Join the 's largest independent property services group as a **Trainee Sales Negotiator**, where no two days are the same, and where you can deliver exceptional service to your clients.

### Benefits of being a Trainee Sales Negotiator at Medway

Complete on-target earnings exceeding **£25000 per year**

Five months of supplementary payments to support you whilst you build your pipeline

### Uncapped commission scheme

### A Company Car

Enrolment onto fully-funded training course that will earn a Level 2 Estate Agent Qualification

Career progression opportunities

Our new company-wide Elevate incentive program

Employee Assistance Programme

### A day in the life of a Sales Negotiator

Liaising with prospective vendors and buyers and arranging property viewings in line with their needs

Negotiating offers and agreeing sales

Developing and maintaining strong relationships with vendors and buyers

Marketing properties to buyers utilizing various marketing skills

A focus on generating new and repeat business

Canvassing the local area

Door knocking and leaflet dropping

Ensuring properties adhere to health and safety standards

### **Essential Skills of a Sales Negotiator**

Full UK Driving Licence for a manual vehicle

Works well with others to create a team spirit and an enjoyable working environment.

A reputation for delivering outstanding customer service

Ability to work under own initiative

Good telephone manner

Strong IT skills (Basic Microsoft Packages)

Attention to detail

### **The Finer Details**

We are currently conducting some interviews using video software. To be eligible to proceed in our recruitment process, you will need:

Full UK Driving Licence

Legal entitlement to live and work in the UK (in accordance with the Immigration Asylum and Nationality Act 2006)

We'll need evidence of your right to work in the UK, in the form of:

Passport/Birth Certificate

We will also need

Proof of Address

National Insurance

Drivers Licence Check

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