

Travel Sales Team Manager - Greater Manchester / Hybrid

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Company: Succeed Recruitment

Location: United Kingdom

Category: other-general

Travel Sales Team Manager - Greater Manchester / Hybrid

Salary and benefits Up to £35,000 plus bonus & excellent benefits Contract length

Permanent, Full time Locations UK wide and home-based

Locations

Travel Sales Team Manager - Greater Manchester / Hybrid is available in the following locations:

Home-based

Cheshire

Chester

Greater Manchester

Manchester

Lancashire

Preston

Merseyside

Liverpool

Clwyd

Wrexham

We're looking for an ambitious, customer focused and sales driven manager, for a fantastic opportunity with a luxury travel organisation based in Greater Manchester. If you enjoy inspiring your team to deliver an exceptional level of customer service whilst meeting their sales targets, we'd love to hear from you!

In this role, you'll not only be responsible for the day to day management of the sales team but your own sales, so this role will suit those ready to roll up their sleeves and lead by example.

Previous team leader / supervisory / managerial experience is essential for the position, along with luxury, long haul travel product knowledge and a positive and pro-active approach.

In return, our client can offer a competitive salary of up to £35k plus bonus and excellent industry benefits, so if this role is of interest to you, please contact us today for a confidential chat, or apply online.

Role of Travel Sales Team Manager:

Managing the daily efficient running of the Travel Sales Team.

Answer calls and make reservations to ensure that service levels are maintained at all times.

Setting and communicating team performance targets and ensure that targets for sales & customer service delivery are met.

Resolving any issues and customer queries quickly and effectively

Reviewing the performance of staff and identifying training needs via one to one's, call monitoring and report analysis.

Ensure team complete all mandatory training and that they are trained on all products, preferred airlines and systems.

Coaching, motivating and on going development of staff.

Assisting with the recruitment of new team members.

Skills required for the role:

Previous experience in a managerial role within the travel industry

Experience of the luxury travel sector

Strong long haul, travel product knowledge

Able to communicate and manage time effectively

Able to manage, lead and motivate a team

Strong business awareness

Positive, pro-active and motivational approach

If you're interested in learning more about this Travel Sales Team Manager role, please contact Succeed Recruitment Solutions or press the apply online button now!

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