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Vice President - Corporate Finance (Consumer, Food & Retail)

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Company: Houlihan Lokey

Location: London

Category: other-general

Business Unit: Corporate Finance Industry: CFR - Consumer, Food & Retail [HL Overview](#)

Houlihan Lokey (NYSE:HLI) is a global investment bank with expertise in mergers and acquisitions, capital markets, financial restructuring, and financial and valuation advisory. The firm serves corporations, institutions, and governments worldwide with offices in the United States, Europe, the Middle East, and the Asia-Pacific region. Independent advice and intellectual rigor are hallmarks of the firm's commitment to client success across its advisory services. Houlihan Lokey is the No. 1 investment bank for all global M&A transactions, the No. 1 M&A advisor for the past seven consecutive years in the U.S., the No. 1 global restructuring advisor for the past eight consecutive years, and the No. 1 global M&A fairness opinion advisor over the past 20 years, all based on number of transactions and according to data provided by Refinitiv. Corporate Finance

The Houlihan Lokey Corporate Finance business has extensive expertise in mergers, acquisitions, divestitures, activist shareholder and takeover defense, and other related advisory services for a broad range of clients. In addition, we have the proven ability to engineer and execute financing solutions that are essential for growth and success and offer access to financing in the public and alternative capital markets through the issuance of debt, equity, or hybrid securities. As trusted advisors, our industry-specific investment banking groups provide us with a deep understanding of our client's business and positioning before we are even engaged in a transaction. Combined with this market penetration is our international presence throughout Europe, the United States, and the Asia-Pacific region. In Europe, we work with a wide spectrum of companies, from mid-market privately owned enterprises to large multinational

organizations. With a growing European platform with over 380 Corporate Finance bankers in offices across the UK, Germany, France, Sweden, Switzerland, Spain, Italy, Israel, and the Netherlands, in addition to our global reach and in-depth knowledge across a broad range of industries, we have the breadth and targeted expertise to provide exceptional client service.

Consumer, Food & Retail Group

Houlihan Lokey's Consumer, Food & Retail (CFR) Group is the No. 1 Consumer M&A team globally (according to data from Refinitiv), guiding companies on their M&A, restructuring and financial advisory matters, and assists in raising debt and equity capital. The group has built a reputation as a trusted advisor to companies in the CFR industry, combining extensive market capabilities with in-depth industry knowledge to help maximize shareholder value for our clients. Our European CFR team is made up of 70 bankers, including over 30 in London. Scope

The Consumer, Food & Retail team at Houlihan Lokey are looking to add a Vice President in London. As a Vice President, you support new business development and Investment Banking engagements. Vice Presidents work on a variety of transactions that provide exposure to various investment banking services, including mergers and acquisitions, private placements of debt and equity, refinancing's and leveraged buyouts. The environment at Houlihan Lokey is collegial and entrepreneurial and, as such, rewards staff with substantial responsibility and interaction with senior-level professionals and clients. Vice Presidents are given substantial responsibility and are encouraged to help us grow our business.

Requirements / Qualifications

- Excellent verbal and written communication skills
- 7-11 years' experience in Investment Banking/ Corporate Finance (M&A or an Industry team).
- Strong execution experience on end to end deals (closed deal experience)
- Specific experience, including completion of sell sides mandates, in the Consumer / Leisure / Retail sector preferable
- Demonstrated experience managing and mentoring Analysts and Associates
- Develop and review financial models including database systems
- Strong knowledge of accounting and applied financial theory
- Must have the ability to handle multiple assignments simultaneously
- Assist in leading discussions with senior client executives and target management
- Assist in initiating and extending group marketing and client development efforts
- Strong work ethic, organizational skills and ability to multitask
- Ability to work independently in a fast-paced environment
- Ability to grow our business and act entrepreneurially
- Motivated, creative, outgoing and possess strong skills in financial analysis
- Keen analytical abilities
- Develop professional network and relationships with firm, client and target professionals
- Management skills in supervising and training staff

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