

# United Kingdom Jobs Expertini®

## Vice President of Products

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Company: numi

Location: London Area

Category: other-general

VP of Product, Contract (6 months with potential of permanent conversion), Outside IR35, AI, B2B, Enterprise Software, SaaS, #ProductDirector, Hands on Role, ScaleUp, StartUp, London, £800-£1,000 per day. Join an AI technology startup, initiated in 2016 by a visionary with a notable background in academia and collaboration with esteemed research entities. Originating from a pioneering PhD project at a prominent London institution, this company has expanded rapidly, bolstered by participation in elite accelerator programs and a commitment to groundbreaking innovation. This organisation is talent-dense, comprising a diverse ensemble of engineers, data scientists, and software developers from around the globe, all united in their mission to revolutionise the industry using AI & ML tech.

**About the Role:** Your Impact: Strategic Vision: Develop and articulate a compelling product vision in collaboration with the leadership team, setting and pursuing bold objectives. Product Leadership: Navigate the development of the product portfolio, advocating for a roadmap that harmonises innovation with customer satisfaction and business aims. Market Mastery: Maintain a comprehensive awareness of the industry, using insights to identify trends, uncover new opportunities, and secure a competitive edge. Customer Advocacy: Foster a customer-centric approach in product development, ensuring solutions tackle genuine challenges and elevate user experiences. Team Excellence: Nurture a culture of superiority within the product team, guiding members towards excellence in their roles and collective achievements. Cross-functional Collaboration: Serve as the conduit between product, sales, marketing, and engineering teams, promoting a cooperative environment that spurs company growth.

**We're Looking For:** End to end hands on Product Management

experience. Enterprise Software, B2B, SaaS product management. A visionary leader who has escalated products from inception to market dominance, preferably within a startup ecosystem. An individual with a profound grasp of market dynamics, customer needs, and the competitive landscape in the tech industry. A collaborative and motivating personality capable of leading and inspiring a diverse team toward unmatched success. A bachelor's degree in Business, Computer Science, Engineering, or related fields is mandatory; an MBA or advanced degree is advantageous.

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