

United Kingdom Jobs Expertini®

Vice President of Sales

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Company: CyberForce Global

Location: England

Category: other-general

Vice President of Sales - Cyber Security I am partnered with a growing security start-up, based out of the UK, looking for their first Vice President of Sales. This is a strategic hire, triggered by an impressive VC backed funding round to be announced in the coming days. You'll spearhead growth, driving revenue and market dominance. Reporting to the CEO, you'll craft and execute sales strategies, build and lead a high-performing team, and nurture key client relationships. Develop and execute your GTM strategy Lead, mentor and scale the existing sales team Bring your own rolodex of high value accounts Cultivate strong client relationships, delivering tailored solutions. Collaborate with cross-functional teams

Qualifications & Requirements

- Proven track record in achieving or exceeding revenue goals in IC and leadership positions
- Start-up sales leadership experience
- Experience scaling early stage GTM teams successfully in UK and Europe

This is a hybrid role, with the HQ based in the West of England - feel free to reach out for more details.

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