

## Visual Merchandiser Salisbury

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Company: Chronos Consulting

Location: United Kingdom

Category: other-general

### Job Description

Visual Merchandiser

Salisbury

A fantastic opportunity has arisen to join the Merchandising team, Field Based in Salisbury.

The primary function of the role is to maximise sales and margin through effective planning and trading of the division.

#### KEY RESPONSIBILITIES

- 1.Utilising the historic data & trends complete the planning and the implementation of department and product strategy for sales, profit and stock in line with agreed objectives and in line with the critical path dates.
- 2.To manage all elements of range planning, sales planning, space planning, profit planning and terminal stock.
- 3.To ensure range planes, product brief, design brief are completed in full to agreed dates within the critical path and are progressed effectively. Ensure correct balance, depth and breadth of content within range plan down to store level. Ensure target cost and selling process meet agreed planning parameters for the department and deliver value. Ensure volumes are planned in line with selling period and sell through.
- 4.To ensure amendments to the product/design brief are communicated effectively and agreed in full.
- 5.To review sales, space, stock, profit performance and trends to maximise sales and

margin.

6.To plan (in line with the range plan process) andmanage promotions to agreed objectives (content, volume, timing, sales, margin) and evaluate, review and react as required to potentialise ongoing.

7.To ensure optimum merchandise availability.

8.To control co-ordination of open-to-buy ensuring sales and intake are consistent with agreed stock levels and adjusted in line with over/under performance and authorised.

9.To plan and manage stockbuy requirement by month/division/profile to ensure product content/volumes/timing is in line with agreed objectives and planned as part of the range development process.

10.To develop a thorough knowledge of the stores/competition opportunities through store visits.

11.To effectively manage allocation and replenishment of stock.

12.To manage the EDF file as required ensuring all information is accurately updated as required.

13.Supplier Management (agreed areas) on a weekly basis ensure on time/in full deliveries and compliance with Company requirements for delivery.

14.Completion of all requirements in line with the critical path.

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