

VP - Food & Beverages M&A (within leading Consumer & Retail Group)

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Company: Goodman Masson

Location: London

Category: other-general

They need a VP to centre on Food & Beverages and to continue that vertical's strong trajectory. In this capacity you will work closely with MDs and oversee and manage deal execution. You will also be heavily involved in client development and client management. Responsibilities will centre on the following:

- Leading deal execution and working with seniors to take a lead role in supporting the creation of further business opportunity
- Creating and preparing client presentations in support of new business development and transaction execution
- Overseeing the preparation of confidential memoranda, management presentations, marketing pitches, and other presentations
- Building relationships and maintaining direct contact with current and prospective clients
- Providing guidance, mentorship, and training to Associates and Analysts

Qualifications and requirements:

- Excellent verbal and written communication skills
- Requisite VP level M&A deal experience, in particular strong execution experience on end to end deals (closed deal experience)
- A Consumer & Retail M&A track record, ideally with exposure to the Food & Beverages space
- Demonstrated experience managing and mentoring Analysts and Associates
- Ability to grow our business and act entrepreneurially
- Management skills in supervising and training staff

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